

## Appendix No. 3.2: Commercial Offer Prices

### Shale Shaker Screens

Bidders Name: .....

#### 1. ALS Screens

No.	Manufacturer Part Number	Description (in accordance with requirements from Technical Offer)	Qty. (units) estimated usage per year	Minimum order quantity (MOQ)  For ALS Screens	Net Price (per unit)  Including delivery short notice (Incoterms 2020 DDP, Poland, Piła <sup>1</sup> )  PLN/USD/EUR <sup>2</sup>	Net Price (per unit)  Including delivery long notice (Incoterms 2020 DDP, Poland, Piła)  PLN/USD/EUR
1.	.....	4x4 ALS 50 Mesh	16	<u>16 Screens</u>  The Buyer undertakes to place each order as a MOQ or a multiple	.....	.....
2.	.....	4x4 ALS 70 Mesh	16		.....	.....
3.	.....	4x4 ALS 84 Mesh	16		.....	.....
4.	.....	4x4 ALS 105 Mesh	16		.....	.....
5.	.....	4x4 ALS 120 Mesh	16		.....	.....

<sup>1</sup> The detailed address of each and every delivery will be always indicated in placed orders.

<sup>2</sup> Please choose currency. Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A)

.....  
Date and Signature of Bidders  
Authorized Person

.....  
Bidder Company Stamp

6.		4x4 ALS 165 Mesh	16		
7.		4x4 ALS 200 Mesh	16		
8.		4x4 ALS 230 Mesh	16		
9.		4x4 ALS 270 Mesh	16		
10.		4x4 ALS 325 Mesh	16		

Discounts % - in case the Buyer place orders for multiple of MOQ	%
2 x MOQ in one order	
3 x MOQ in one order	
4 x (or more) MOQ in one order	

**1. Exalo Drilling S.A. other requirements:**

Note: Estimated values of Screens indicated in above are based on previous years usage, they are not binding and can be changed. The Buyer reserves the right to not purchase whole contracted volume or to purchase the Screens in amount that exceeds this volume after signing the Agreement.

	Bidder Offer	Exalo Drilling S.A. requirements.
In case the Bidder offered Screens other than with composite frames (steel), please provide additional information regarding the price difference between the two Screens if composite frames available	 (price per unit)	If applicable

Date and Signature of Bidders  
Authorized Person

Bidder Company Stamp

We declare that COO (Certificate Of Origin) will be provided.	YES	Mandatory to accept
We declare that we accept final version of Draft Sales Agreement.	YES	Mandatory to accept
We declare to provide API Certificates for Screens indicated above	YES	Mandatory to provide
We declare that we have sent <b>4</b> samples of the Screens <b><u>API 70 – 84 mesh</u></b>	YES	Mandatory to accept
<b>Delivery Terms: short notice</b> Incoterms 2020 DDP POLAND (Piła)	<div></div> (up to 14 days)	Mandatory to provide
<b>Delivery Terms: long notice</b> Incoterms 2020 DDP POLAND (Piła)	<div></div> (up to 8 weeks)	Mandatory to provide
Country of manufacturing:	<div></div>	Mandatory to provide
HS code:	<div></div>	Mandatory to provide
Validity of offer (days):	90 days	Mandatory to accept
Payment scheme:	After each delivery based on properly issued invoice. Paid within 30 days of invoice date	Mandatory to accept
Bidder Contact Person:	<div></div>	Mandatory to provide
Telephone number:	<div></div>	Mandatory to provide
E-mail address:	<div></div>	Mandatory to provide

  
Date and Signature of Bidders  
Authorized Person

  
Bidder Company Stamp